



KWALE HYDROCARBON  
NIGERIA LIMITED

# CORPORATE **BROCHURE**

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[www.khnl-ng.com](http://www.khnl-ng.com)

# MESSAGE FROM THE **MANAGEMENT TEAM**

First and foremost, we would like to extend our gratitude to our employees for their dedication and hard work in ensuring that our operations run smoothly and efficiently. Your unwavering commitment to the company has been instrumental in our continued success.

In recent years, we have seen a significant increase in demand for our products, and we have been working diligently to meet this demand. We are expanding our production capabilities, made significant investments in new technologies and infrastructures, and have established strategic partnerships with key players in the industry.

Looking ahead, we are committed to maintaining our position as a leading marketer of all gas and hydrocarbon products. We are exploring new and innovative ways to enhance our operations, reduce our impact on the environment, and deliver value to our stakeholders while remaining compliant.

We would like to assure you that we are fully committed to maintaining the highest standards of safety and environmental responsibility. We are committed to ensuring that our operations are conducted in a manner that protects the health and safety of our employees, communities, clients and the environment.

In conclusion, we would like to express our confidence in our company's future and thank you for your continued support.

Sincerely,  
Kwale Hydrocarbon Nigeria Limited

# ABOUT THE COMPANY

Kwale Hydrocarbon Nigeria Limited (KHNL) is an “Independent Downstream GAS Sales & Marketing Company”. Our vast distribution channels strategically places us to provide excellent delivery and customer service throughout the value chain.

We are committed to supporting and building the growth and sustainability of the GAS Industry of Nigeria through our service offerings. We are also committed to supporting the Gas Penetration Programmes that are being championed by the Federal Government of Nigeria by doing what we can to make GAS “AVAILABLE”, “AFFORDABLE” and “ACCESSIBLE”.

Making  
Cleaner Energy  
**More Sustainable**

# OUR MISSION

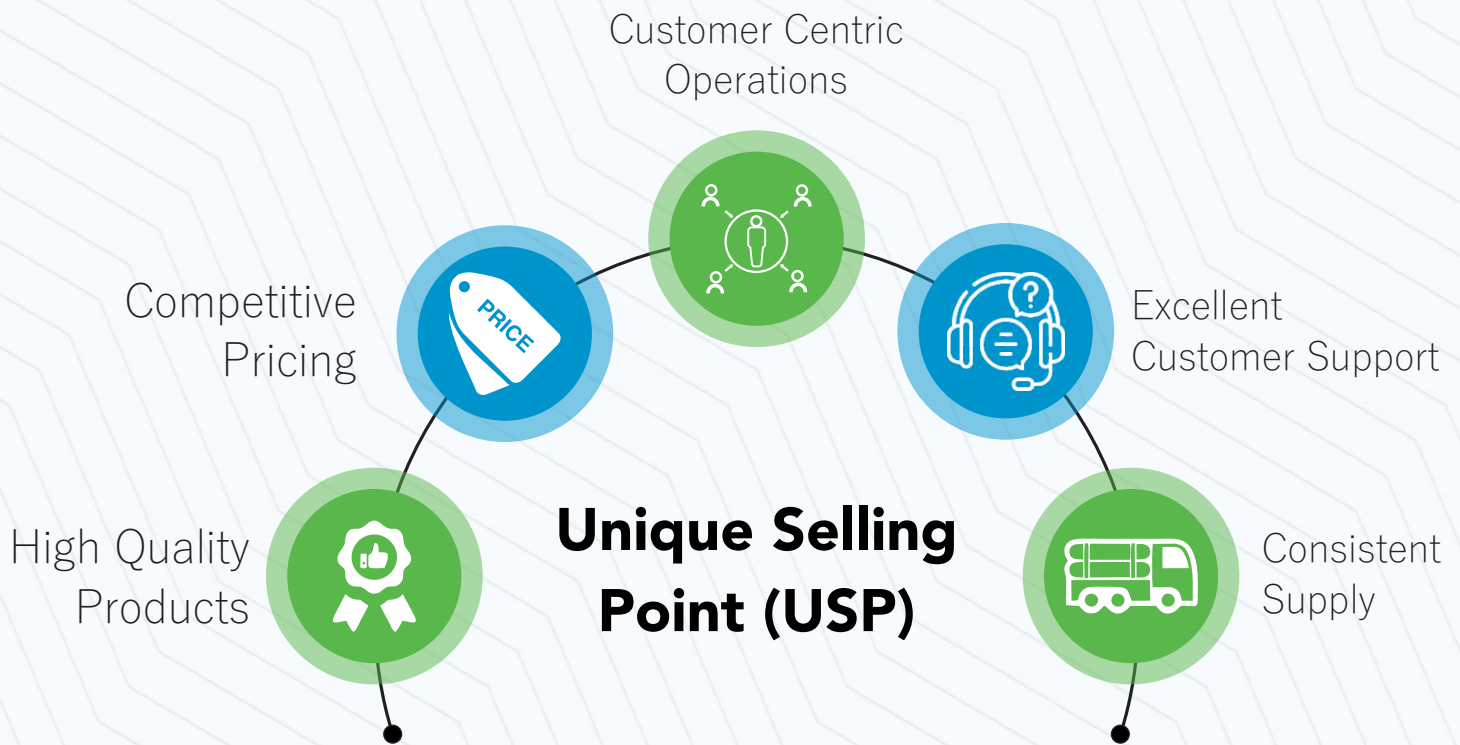
To Promote the use of domestically produced NGLs across Nigeria and to help in the national transition to “GAS” as a fuel of Choice

Our Vision is to become the largest MARKETER, SUPPLIER & DISTRIBUTOR of NGLs in Nigeria

## OUR VISION

Our core values can be summarized thus

- We are an ethical and trustworthy company
- We foster innovation and embrace positive change
- We put our customers first
- We strive to exceed expectations



## Our Values

Reliable  
Trustworthy  
Conscientious  
Customer Centric

## CORPORATE OBJECTIVES

- Ensuring availability of adequate resources and qualified, dedicated and experienced workforce to facilitate the sale, marketing & distribution of high quality products and services that meet our customer's expectations.
- Provision of safe and healthy, working conditions for our employees.
- Conduct our operations in line with all applicable statutory and regulatory requirements of Nigeria.
- Delivery of quality products and services to customer's specifications (SON compliant).

## DEPARTMENTAL QUALITY OBJECTIVES

- To continually source for, develop, motivate and retain the acquired talents, while providing a conducive environment for human performance with a view to achieving overall quality policy objective.
- Ensure training of personnel in their respective areas of activity for improvement of product and service delivery. Providing excellent, timely and cost effective service to internal clients, personnel and departments.
- Ensure strict guard against unauthorized access to confidential documents.
- Aspire to maintain minimal conflict among staff by ensuring a cordial relationship and conducive environment for employees to work harmoniously at all levels.
- To ensure a timely response to problems relating to human relations.



## OUR PHILOSOPHY & VALUES

We carry out our business activities with enthusiasm, utmost trust and with a high sense of responsibility to our clients, to ensure maximum satisfaction.

We are adding value through our commitment to exceptional performance and bringing innovative solutions to our clients and markets.

## QUALITY ASSURANCE

We are committed to consistently deliver the right products and services to meet our customer's requirements, pursue continuous improvement and quality initiatives in our operations.



## HEALTH, SAFETY AND ENVIRONMENT

It is the policy of Kwale Hydrocarbon Nigeria Limited that our operations shall be carried out at all times in such a way as to ensure the health, safety and welfare of all her employees and persons likely to be affected by its operations including sub-contractors, clients and general public.

We are also committed to the protection and conservation of our environment.

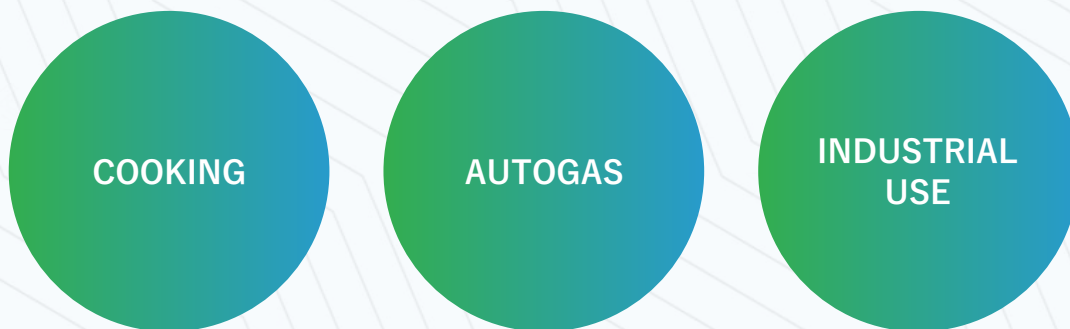
# Our Products

## LPG (LIQUIFIED PETROLEUM GAS)

The term is widely used to describe two prominent members of a family of light hydrocarbons called “Natural Gas Liquids” (NGLs): propane (C<sub>3</sub>H<sub>8</sub>) and butane (C<sub>4</sub>H<sub>10</sub>). In Nigeria LPG has a composition of 85% Butane to 15% Propane (Industry Standard).

The term “liquefied gas” may seem like a contradiction in terms since all things in nature are liquid, solid and gas. Yet, liquidity is the unique character of LPG that makes it such a popular and widely used fuel. At normal temperature and pressure, LPG is gaseous. It changes to liquid when subjected to modest pressure or cooling. LPG is a portable, clean, sustainable and efficient energy source which is readily available to consumers around the world.

### USES OF LPG

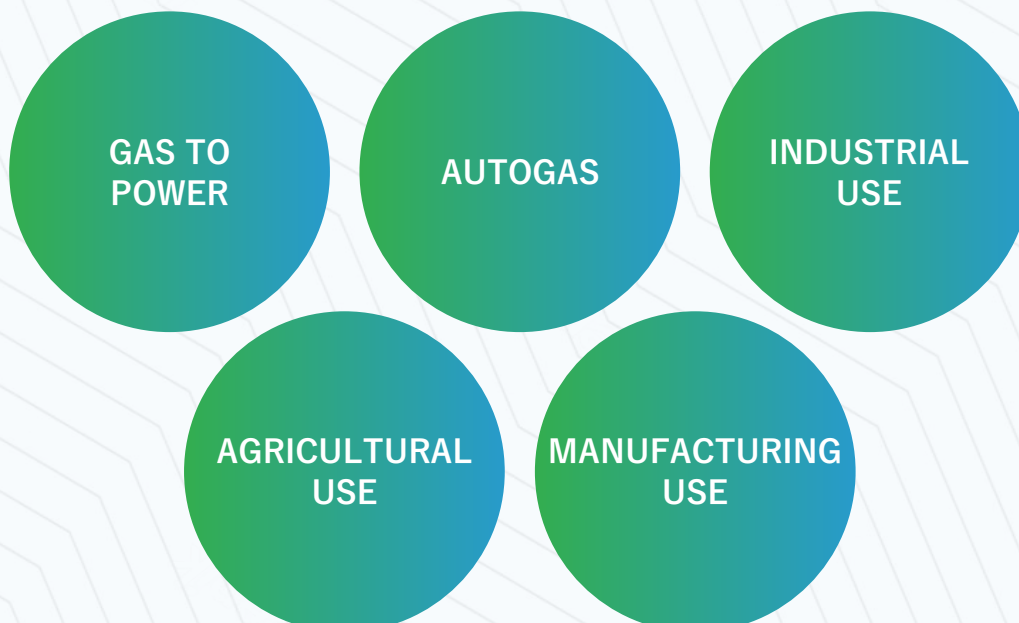


## PROPANE

Propane is one of the lightest and simplest hydrocarbons, and one of the cleanest burning fuels available. It doesn't harm soil or the water table, and it is not a significant contributor to acid rain or ozone depletion.

In short, choosing propane as supplied by KHNL over other fuels can help combat climate change, while at the same time providing your business with a safe and efficient source of energy.

### USES OF PROPANE





# Our Products

## NATURAL GAS

Lean Gas contains a few or no liquefiable liquid hydrocarbons, mainly methane (typically over 95%) and ethane, and few higher fractions that provides less energy than rich gas.

Lean Gas is measured by units of calorific value, which is defined by the number of heat units released when a unit volume of the gas burns.

### USES OF NATURAL GAS TO INDUSTRY

FMCG  
INDUSTRY

CEMENT  
INDUSTRY

STEEL  
INDUSTRY

POWER SECTOR

PHARMA  
INDUSTRY

CERAMIC  
INDUSTRY

PETROCHEMICAL  
INDUSTRY

GLASS  
INDUSTRY

PLASTIC &  
PACKAGING  
INDUSTRY

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